

# calibrate target occupations



## Check out our Property Owners!

Calliden have become increasingly competitive with property owner risks. The example below shows the difference in price from February 2010 to July 2011.



### Property Owners Example

Occupation	Date	Suburb	Post Code	Locality	Security	Fire SI	Fire Premium	BI SI	BI Prem	Glass	Glass Prem	Liability Cover	Liability Premium	TOTAL PREMIUM
PO – 5 tenants	Back in Feb 2010	Botany	2019	Industrial Estate	Loc. alarm	4.5m	\$12,510	\$600,000	\$1,170	Internal/External	\$1,169	\$10M	\$972	\$15,821
PO – 5 tenants	Today (July 2011)	Botany	2019	Industrial Estate	Loc. alarm	4.5m	\$8,052	\$600,000	\$690	Internal/External	\$625	\$10M	\$724	\$10,099

Note: Property Owner tenants are: Engineering – sheet metal workers, Furniture – wholesale (non metal), Plumbing supplies wholesale, Sporting goods – wholesale, Camping Goods – Retail.